COMPANY UPDATE
1H2017

Indika Energy

September 2017

Disclaimer

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Key Assumptions vs Actual

Description	Unit	FY16 A	2017 Budget	1Q17 A	1H17 A
Exchange Rate Average	USD/IDR	13,307.4	13,300.0	13,337.0	13,330.7
Thermal Coal Price (NC) Average	USD/ton	67.0	70.0	80.9	80.5
KIDECO					
Overburden Volume	BCM	193.9	192.0	43.0	87.1
Production Volume	Mt	32.1	32.0	7.9	15.7
Strip ratio	x	6.0	6.0	5.4	5.6
Capex	USD mn	2.6	2.8	0.0	0.2
PTRO					
Overburden Volume	BCM	57.3	110.4	17.3	33.2
Backlog end of period	USD mn	819.0	819.0	736.9	834.4
Capex	USD mn	11.7	68.3	1.7	18.6
MBSS					
Barging Volume	Mt	17.9	17.8	4.9	9.9
Floating Crane Volume	Mt	12.9	13.6	2.4	5.4
Backlog end of period	USD mn	76.5	76.5	68.1	66.9
Capex	USD mn	6.2	11.5	1.4	4.3
Tripatra					
Backlog end of period	USD mn	811.0	811.0	751.6	690.8
Capex	USD mn	2.3	0.0	0.0	0.0
Coal Trading					
Trade Volume	Mt		8.0	1.5	3.0
ASP	USD/ton		36.9	39.7	40.5

Recent Developments

- On 9 June 2017, Petrosea and PT Freeport Indonesia entered into an agreement for the Garsberg Wannagon Mining Services project in Sorong, Papua. The contract duration is 25 months.

- On 16 June 2017, Petrosea and PT Maruwai Coal entered into an agreement for the Road, Bridge, and Earthworks Construction project in East Kalimantan. The Contract value is Rp 1.27 trillion or equivalent to US$95.5 million with contract duration of 2 years.

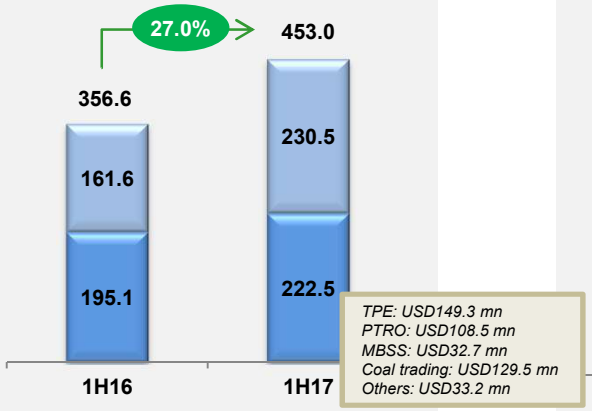
- On 23 June 2017, Petrosea awarded a new contract from BP Berau Ltd for Petrosea Offshore Supply Base (POSB) in Sorong, Papua. The Contract value is Rp 734 billion or equivalent to US$55.2 million with contract duration of 8 years until August 2025.

- Approved Dividend

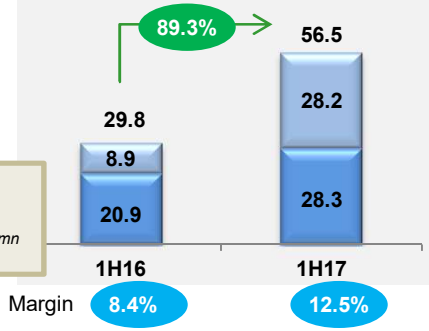
Company	2016 Net Profit	Dividend Declared	Indika Energy Portion
Kideco	88,6	85,0	39,1
Cotrans	11,6	11,3	5,1
Total			**44,2**

Indika Energy's Financial Highlights (1)

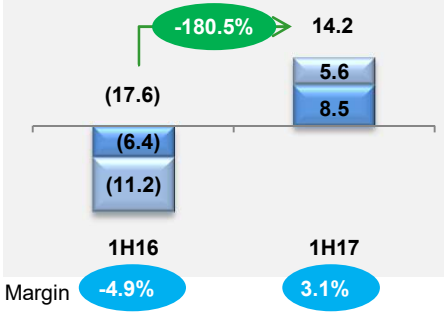
Revenues (USD mn)



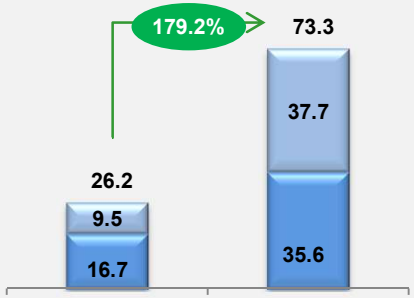
Gross Profit (USD mn)



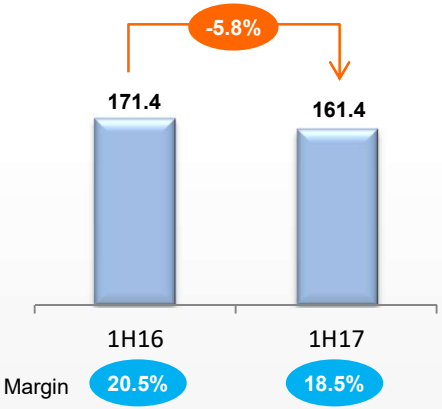
Operating Profit (USD mn)



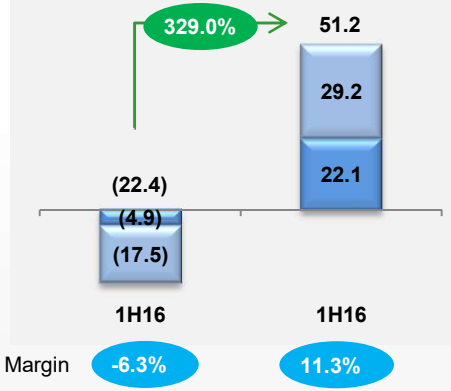
Income from Associates (USD mn)



LTM Adjusted EBITDA* (USD mn)



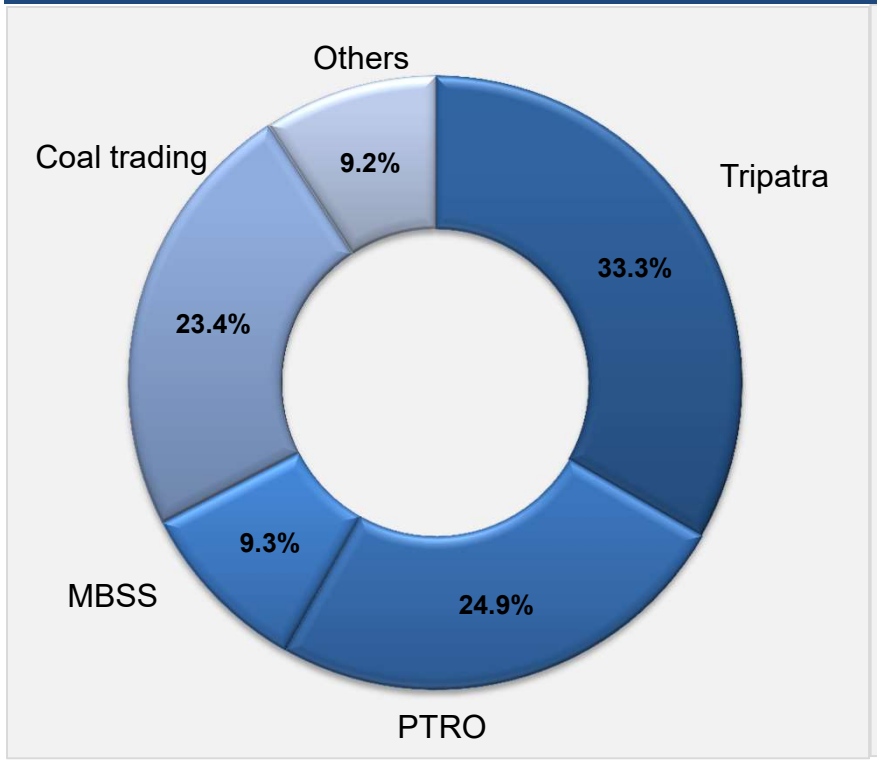
Net Profit/Loss** (USD mn)

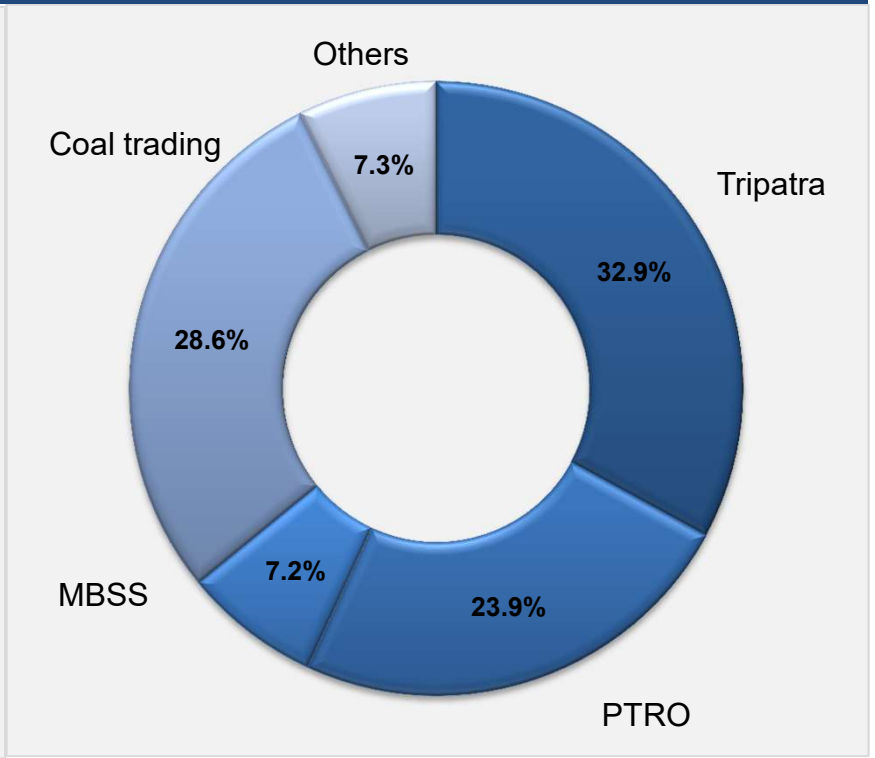


** Last twelve months period ended June 30, 2017. Includes dividends from associates*
*** Profit/loss for the period attributable to owners of the company*

Indika Energy's Financial Highlights (2)

Revenues

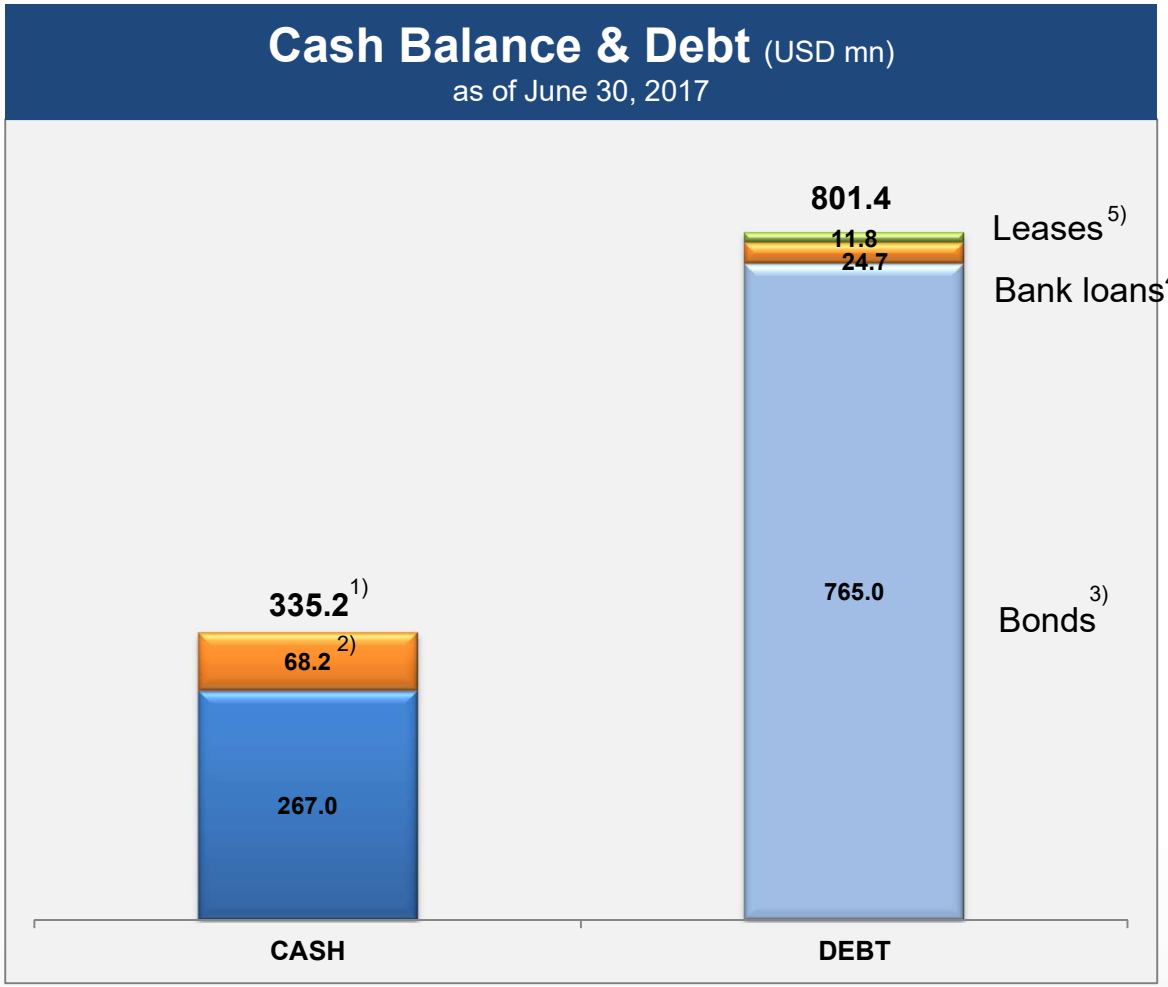




1H16: USD356.6 million

1H17: USD453.0 million

Indika Energy's Financial Highlights (3)



1) *Consists of : Petrosea: USD78.0 mn, MBSS: USD32.1 mn, Tripatra: USD85.6 mn, Indika Holding: USD139.5 mn (including IIC, IIR, ILSS and Others).*

2) *Other financial assets.*

3) *USD265.0 mn due 2022 (Senior notes V), USD500 mn due 2023 (Senior Notes IV) excluding accrued interested and unamortized issuance cost.*

4) *Bank Loan: Petrosea: USD16.9 mn, MBSS USD2.2 mn, Tripatra: USD5.5 mn, and accrued interest of USD0.04mn*

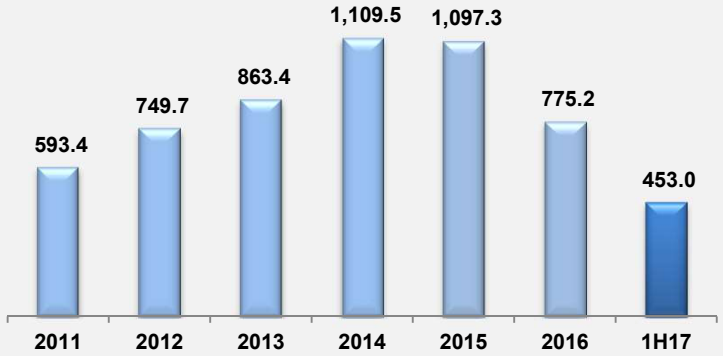
5) *Lease: PTRO USD11.8 mn.*

Indika Energy's Financial Highlights (4)
Capex Spending

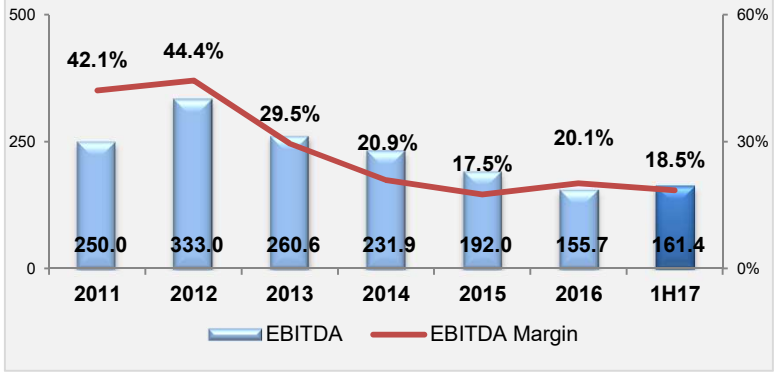
Capex Allocation	2017 B (USD mn)	1Q17 Actual	1H17 Actual	Realization
IE Holding	0.5	0.0	0.0	0.0%
PTRO	68.4	1.7	18.6	27.2%
MBSS	11.5	1.4	4.3	37.4%
Tripatra	0.0	0.0	0.0	na
Resources	7.7	0.0	1.4	18.2%
Total	88.1	3.1	24.4	27.7%

Indika Energy's Key Business Indicators

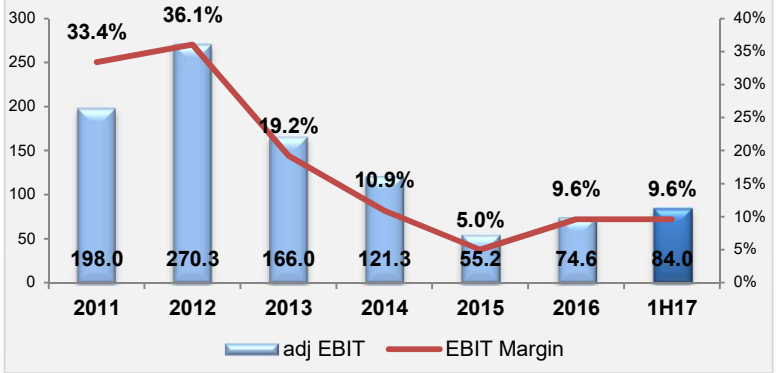
Revenues (USD mn)



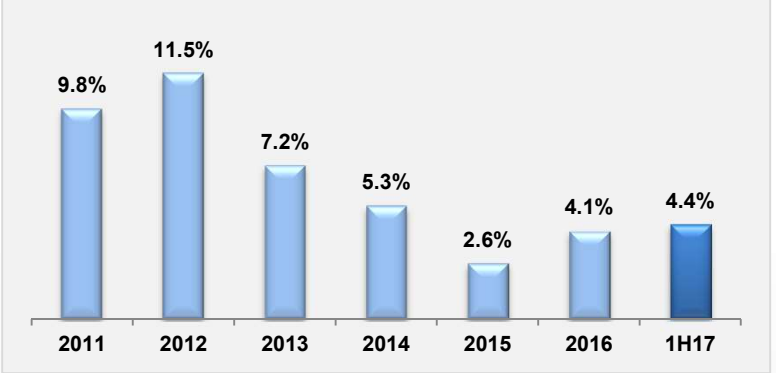
LTM Adj. EBITDA (USD mn) & EBITDA Margin (%)



LTM Adj. EBIT (USD mn) & EBIT Margin* (%)

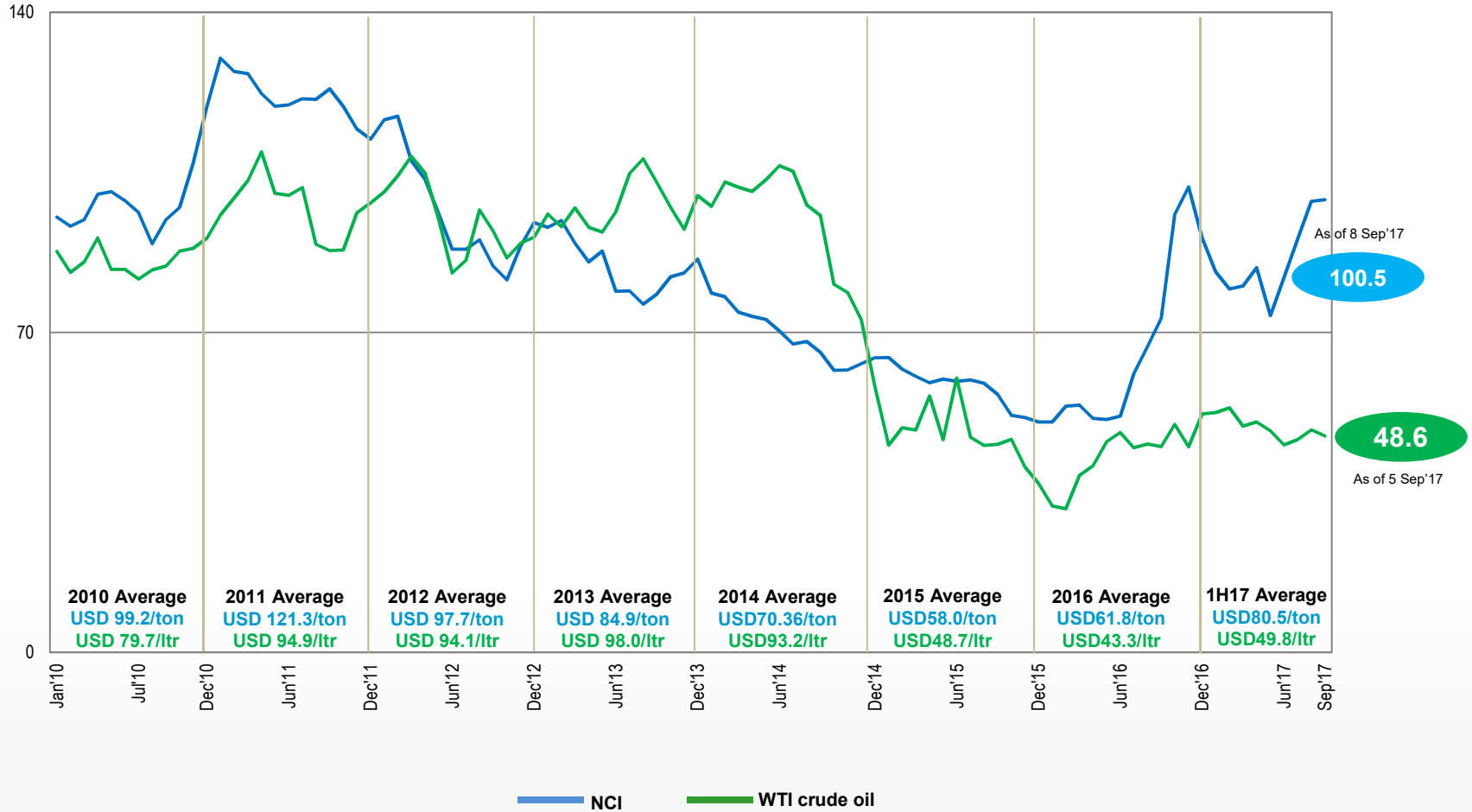


LTM Adj. EBIT to Assets (ROA)



** Adjusted EBITDA / EBIT includes consolidated EBITDA / EBIT plus dividends from Kideco, Cotrans, SBS, Santan Batubara and CEP*

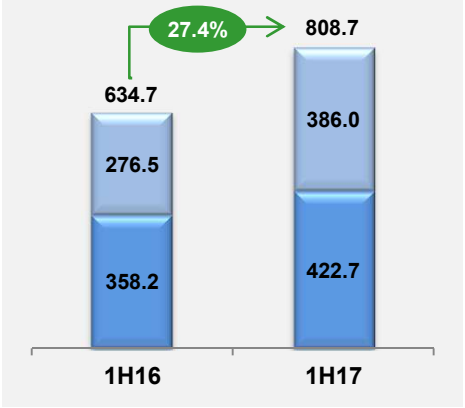
Thermal Coal Price vs. Crude Oil Price



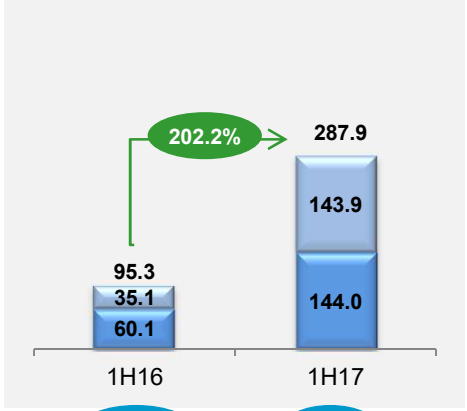
Source: Platts & US Energy Information Administration

Kideco's Financial Highlights 1H2017 (1)

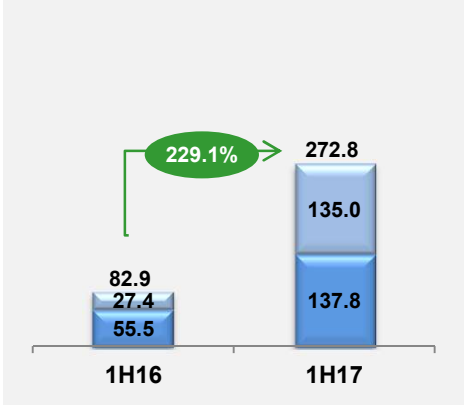
Revenues (USD mn)



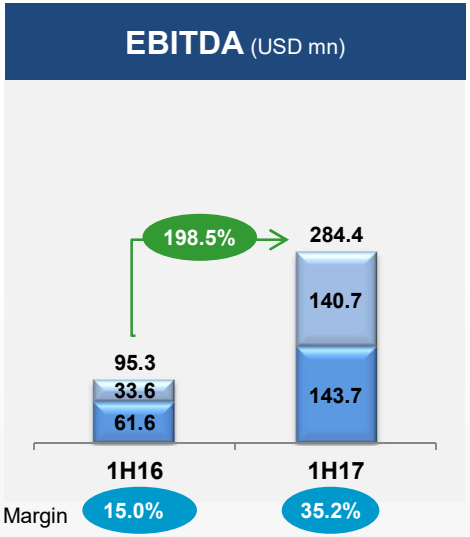
Gross Profit (USD mn)



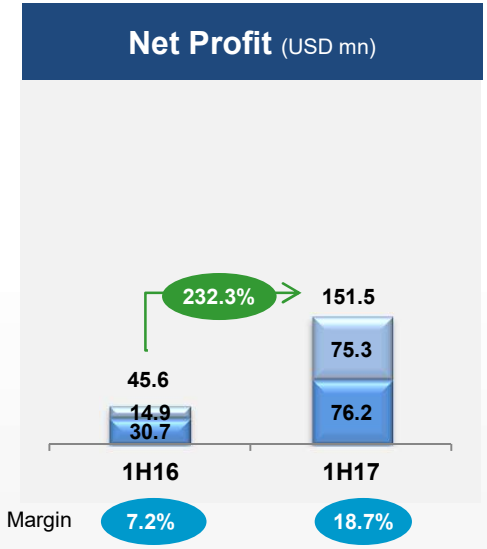
Operating Profit (USD mn)



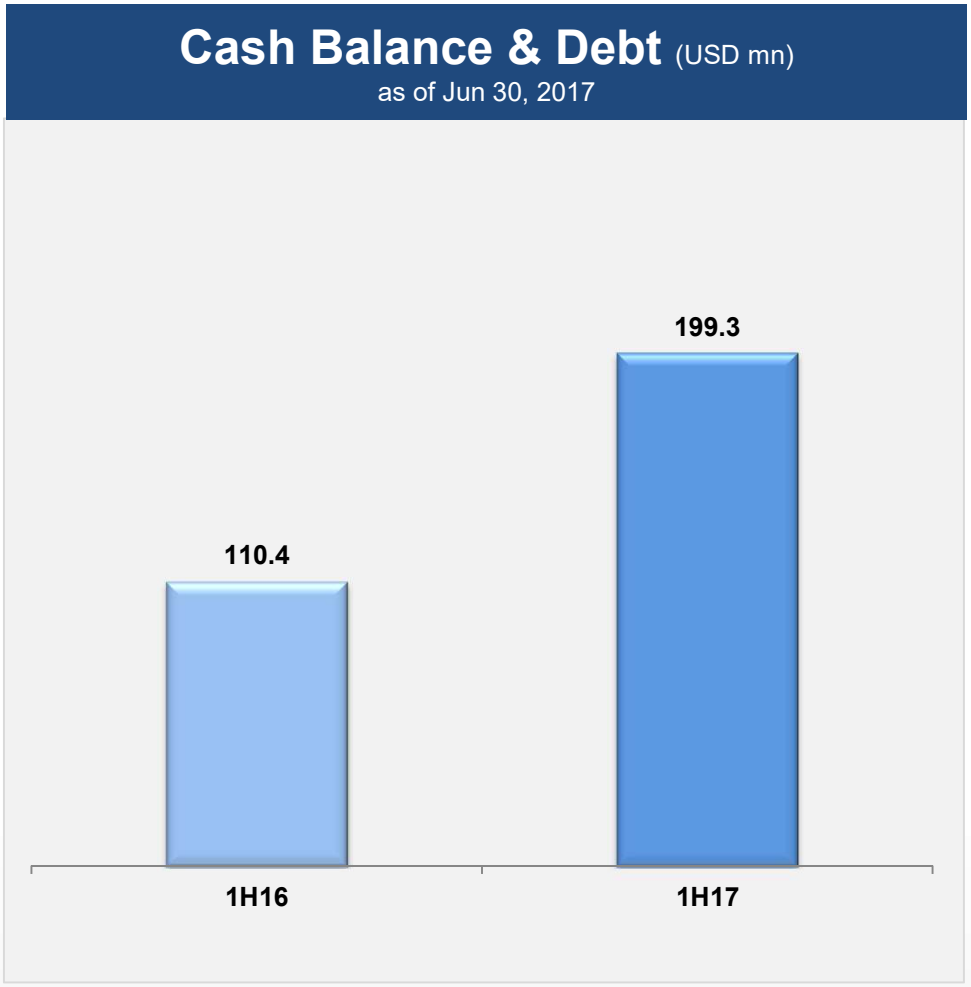
EBITDA (USD mn)



Net Profit (USD mn)



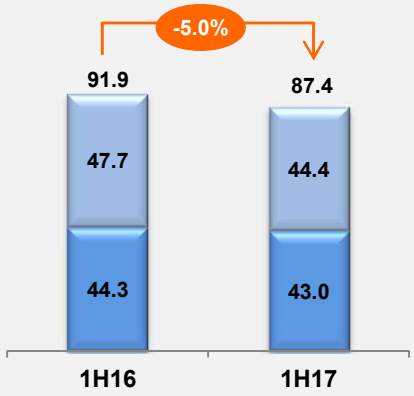
Kideco's Financial Highlights 1H2017 (2)



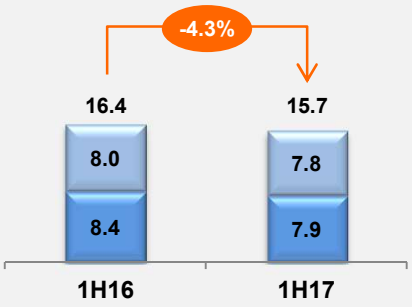
CASH

Kideco's Operating Highlights 1H2017 (2)

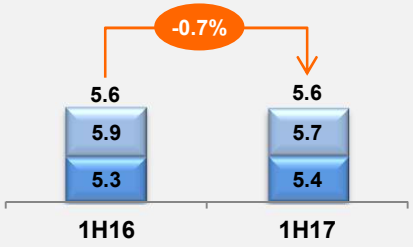
Overburden Removal (mn bcm)



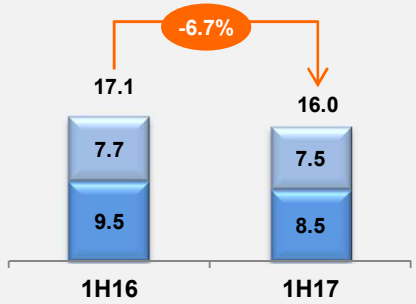
Coal Production (mn ton)



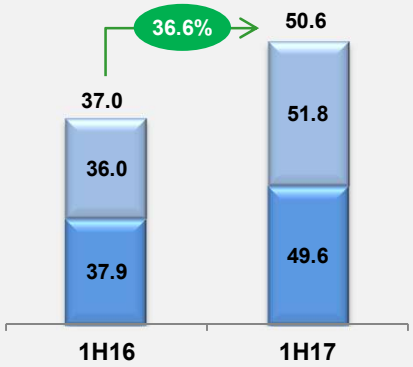
Stripping Ratio (x)



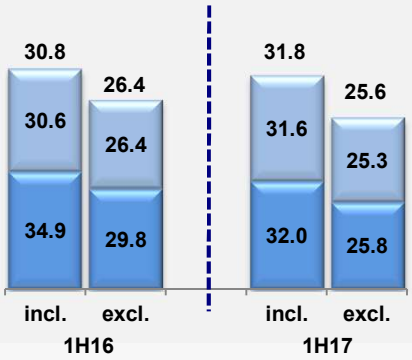
Coal Sales (mn ton)



Average Selling Price (USD/ton)



Cash Cost Excl./Incl. Royalty (USD/ton)



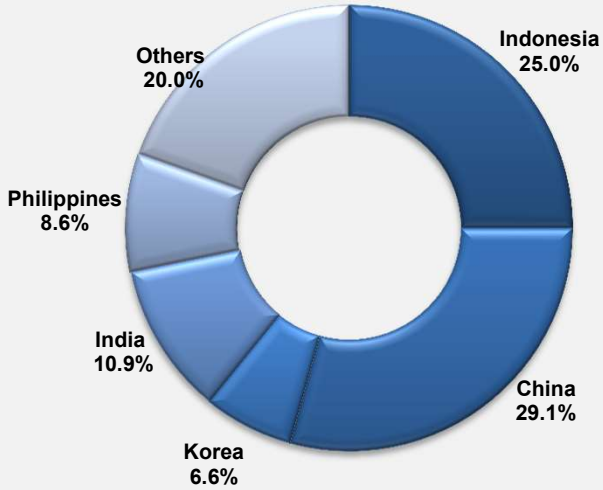
Kideco's Financial Highlights (3)
Capex Spending

Capex Allocation	2017 Budget (USD mn)	1Q17 Actual (USD mn)	1H17 Actual (USD mn)	Realization
Maintenance	0.7	0.0	0.1	17.1%
Equipment & others	2.1	0.0	0.1	2.5%
Total	**2.8**	**0.0**	**0.2**	**6.1%**

Kideco Sales by Destination

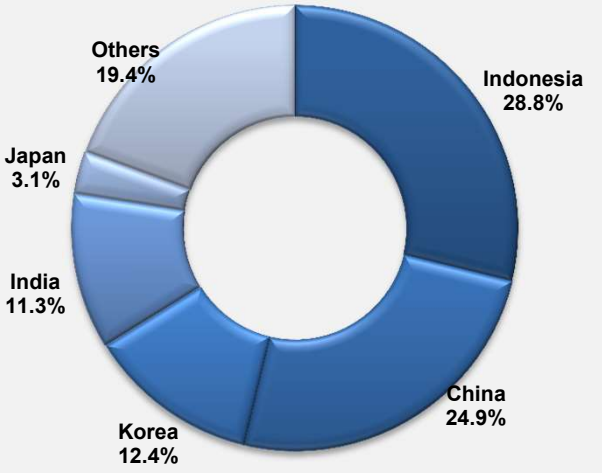
Strong presence in traditional & new market and strong customer based – mostly power plant

1H16 – Total Sales Volume: 17.1mn tons



Customers:
CEP, Jawa Power, PEC, PLN, Suralaya, Mingsheng, Minmetals, Shenhua, Huaneng, CNBM, C&O IPP, IL&FS, TPower, Aboitiz, Kumho, Kepco, CLP/HEC, TPC, SCGT, and others.

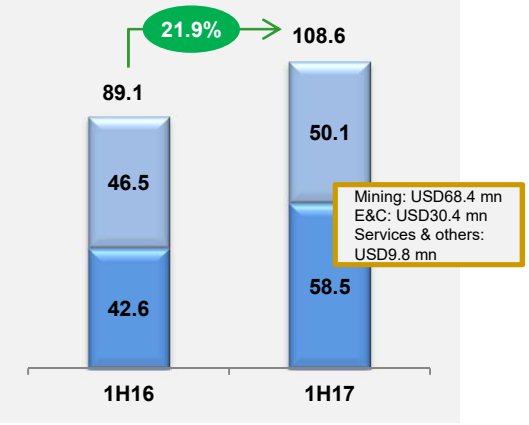
1H17 – Total Sales Volume: 16.0mn ton



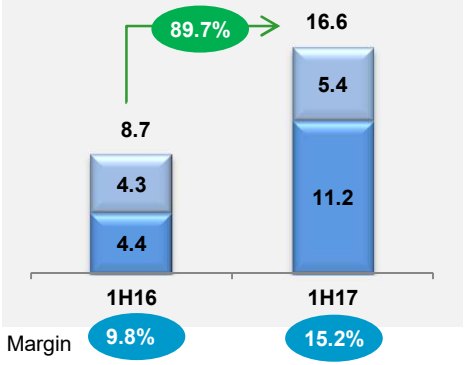
Customers:
Jawa Power, CEP, Suralaya, PEC, Shenergy, Shanxi, Kepco, C&O IPP, Essar, EPDC, Aboitiz, TNBJ, TPC, SCGT, and others.

Petrosea's Financial Highlights

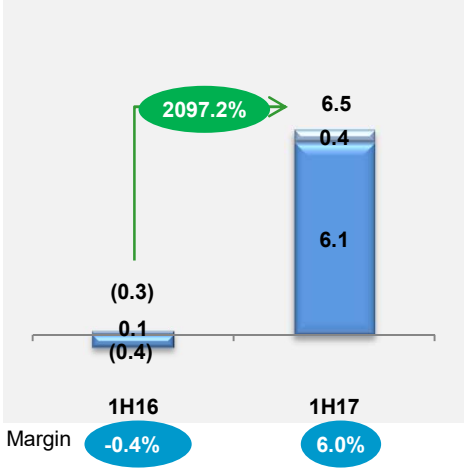
Revenues (USD mn)



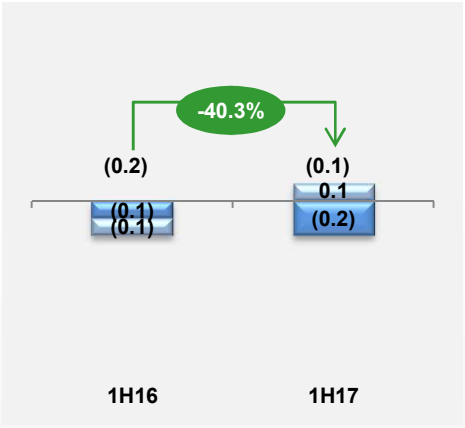
Gross Profit (USD mn)



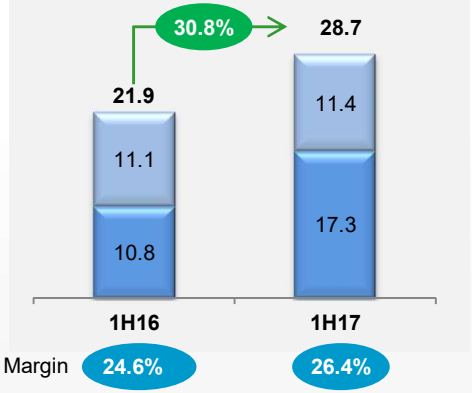
Operating Profit (USD mn)



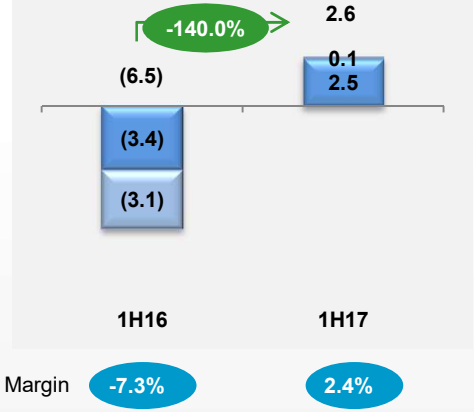
Income from Associates (USD mn)



EBITDA (USD mn)



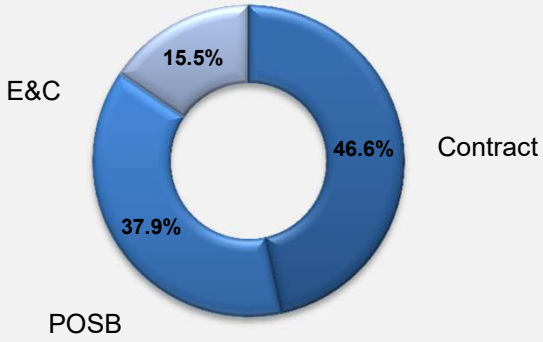
Net Profit/Loss* (USD mn)



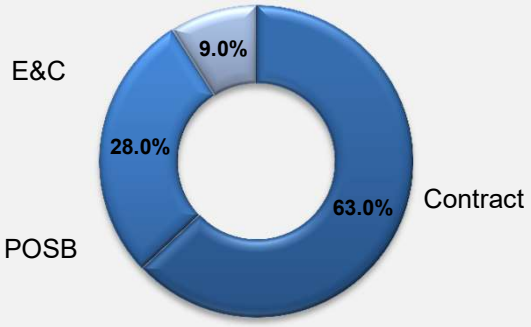
** Profit/loss for the period attributable to owners of the company*

Petrosea's Financial Highlights (2)

Revenues Breakdown by Value

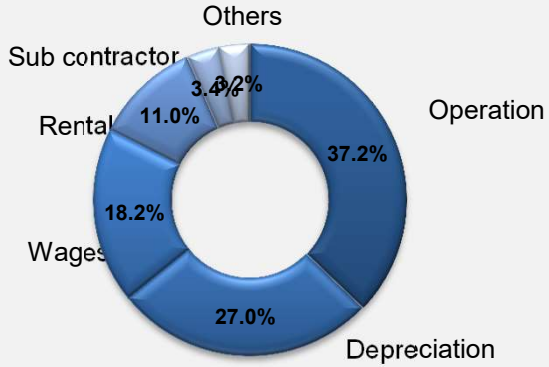


1H16: USD89.1 mn

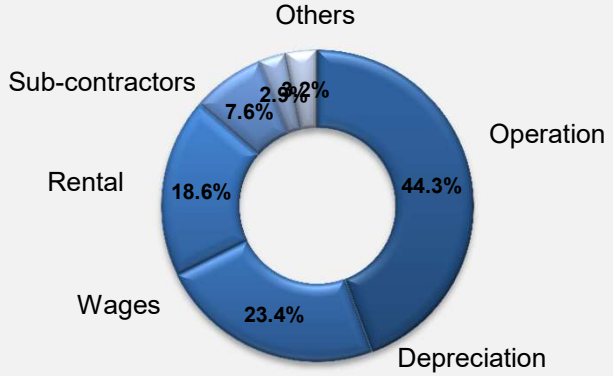


1H17: USD108.6 mn

Cost Structure



1H16: USD80.3 mn

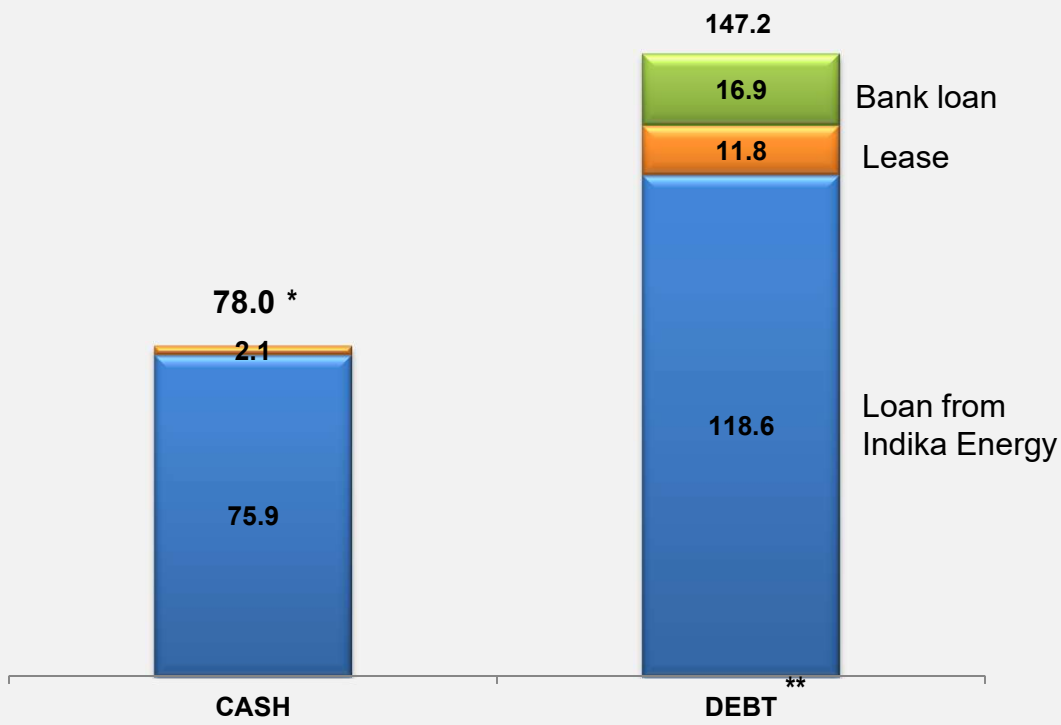


1H17: USD92.0 mn

Petrosea's Financial Highlights (3)

Cash Balance & Debt (USD mn)

as of Jun 30, 2017



** Other financial assets*
*** includes accrued interest*

Petrosea's Backlog in 1H2017

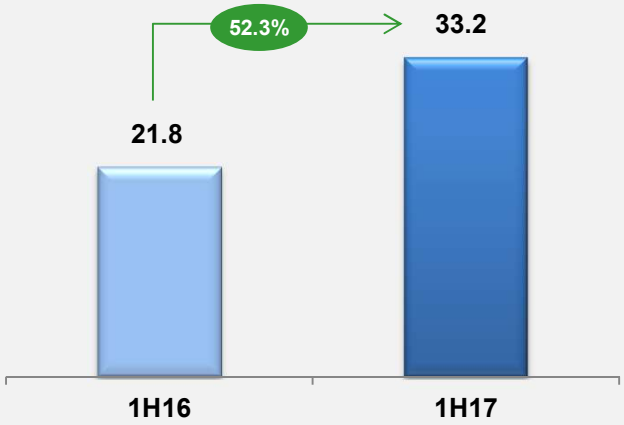
USD mn

Descriptions	Remaining Contract Value	New Contract/ Adjustment Value in 2017	Revenue Recognition	Remaining Contract Value
	Per 31 Dec 2016		Period ended 30 Jun 2017	Per 30 Jun 2017
Contract mining	658.6	-12.9	68.4	577.3
E&C	100.5	97.0	30.4	167.1
POSB	59.9	39.8	9.8	90.0
Total	**819.0**	**123.9**	**108.6**	**834.4**

** Early termination of ABN contract*

Petrosea's Contract Mining Operation

Overburden Removal Volume (Mn BCM)



Client	1H16	1H17
Kideco Jaya Agung	13.2	11.7
Tabang	2.6	7.2
Indoasia Cemerlang	4.7	7.0
Anzawara Satria	1.0	2.3
Binuang	0.3	5.2
Total Volume (Mn bcm)	**21.8**	**33.2**
Revenue from Contract Mining (USD mn)	**41.5**	**68.4**
Contract Mining Revenue/Bcm	**1.9**	**2.1**

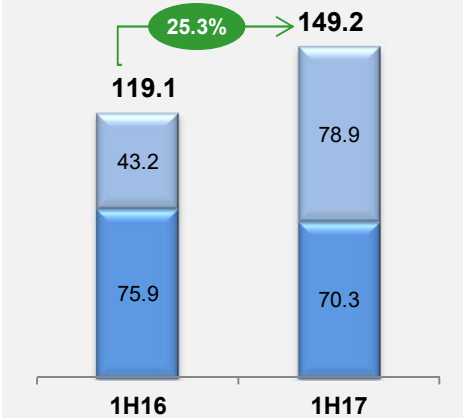
Coal Getting Volume (Mn Tonne)



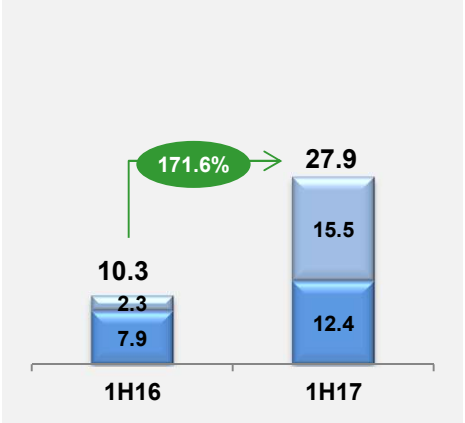
Client	1H16	1H17
Kideco Jaya Agung	3.5	2.8
Tabang	1.8	5.5
Indoasia Cemerlang	0.0	0.4
Anzawara Satria	0.0	0.3
Binuang	0.0	1.4
Total Volume (Mn ton)	**5.3**	**10.5**

Tripatra's Financial Highlights

Revenues (USD mn)

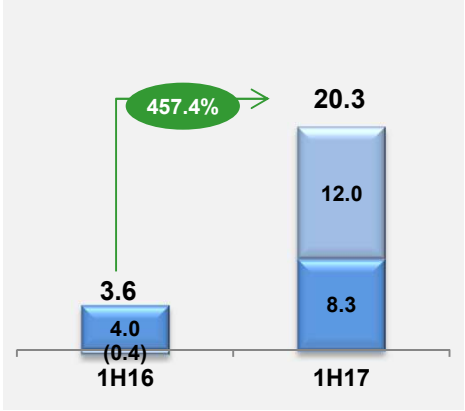


Gross Profit (USD mn)



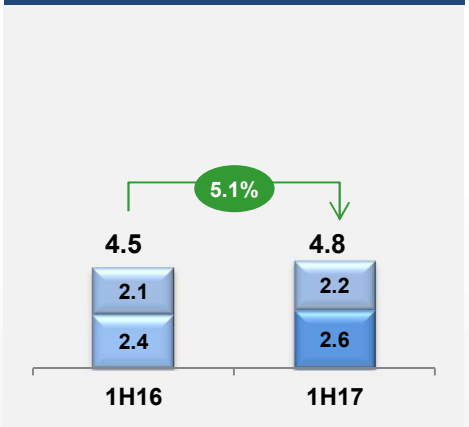
Margin 8.6% 18.7%

Operating Profit (USD mn)

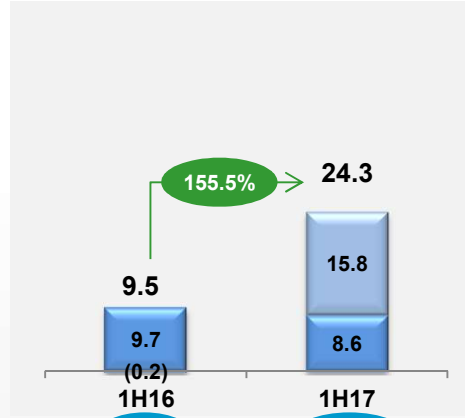


Margin 3.1% 13.6%

Income from Associates* (USD mn)



Adj. EBITDA* (USD mn)



Margin 8.0% 16.3%

Net Profit/Loss** (USD mn)



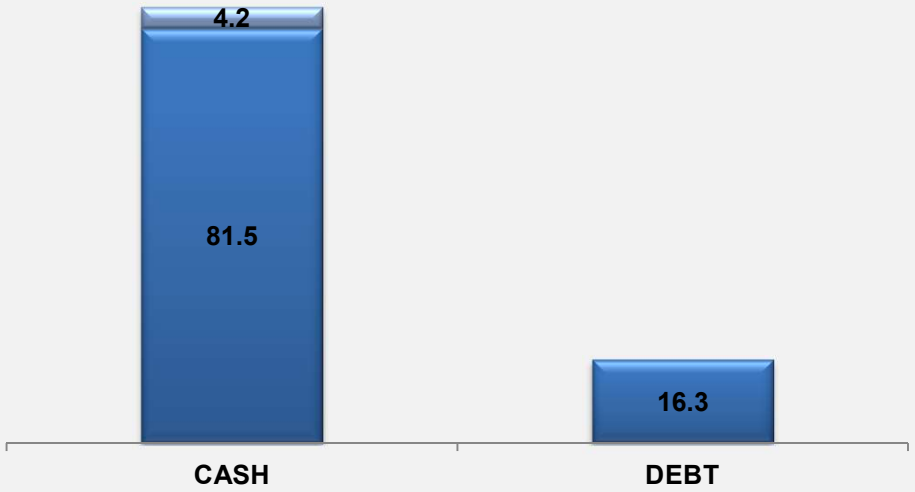
Margin 4.7% 14.4%

* *Including dividends from associates*
** *Profit/loss for the period attributable to owners of the company*

Tripatra's Financial Highlights (3)

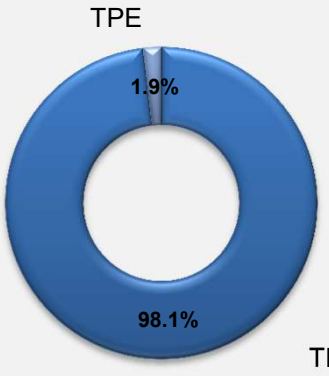
Cash Balance & Debt (USD mn)

As of Jun 30, 2017

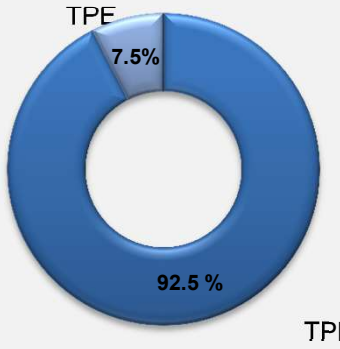


Tripatra's Financial Highlights (2)

Revenues Breakdown by Value

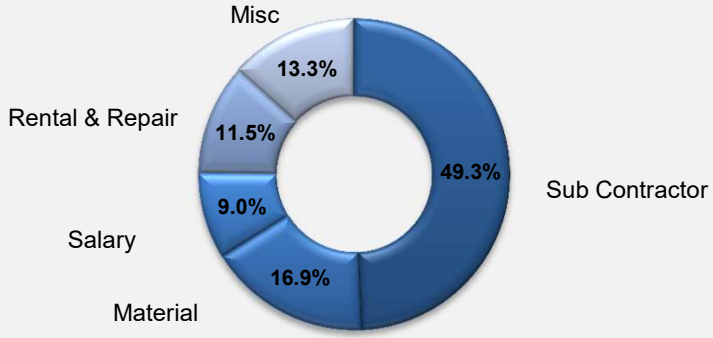


1H16: USD119.1 mn

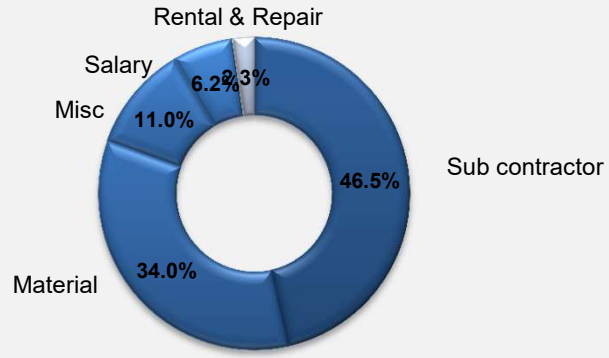


1H17: USD149.2 mn

Cost Structure



1H16: USD108.8 mn



1H17: USD121.3 mn

Tripatra's Backlog in 1H2017

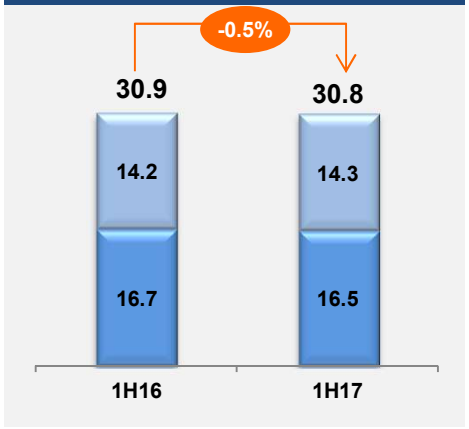
USD mn

Descriptions	Remaining Contract Value	New Contract/ Adjustment Value in 2017	Revenue Recognition	Remaining Contract Value
	Per 31 Dec 2016		Period ended 30 Jun 2017	Per 30 Jun 2017
Tripatra Engineers & Constructors	761.6	24.3	138.0	647.9
Tripatra Engineering	49.4	4.7	11.2	42.9
Total	**811.0**	**29.0**	**149.2**	**690.8**

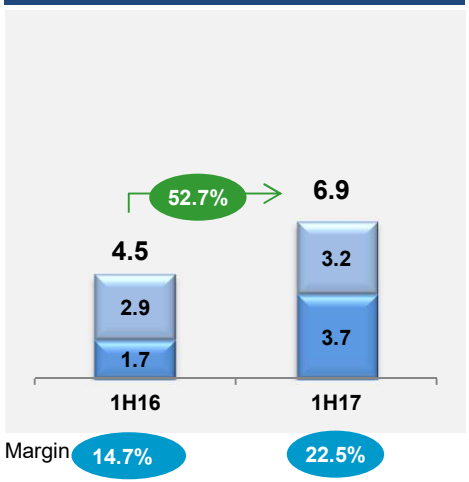
Tripatra's Financial Highlights (1)

Cotrans Asia's Operation

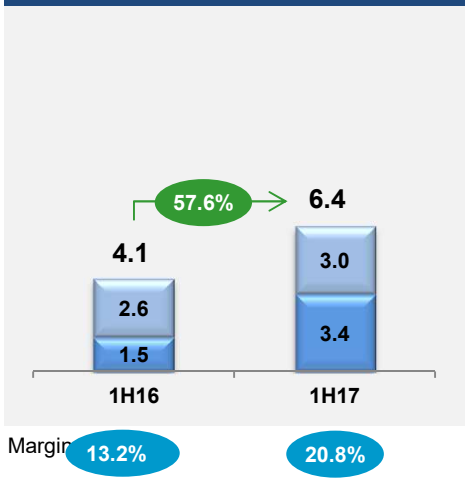
Revenues (USD mn)



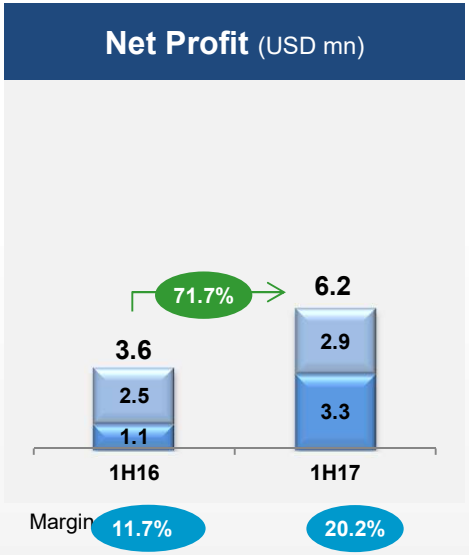
Gross Profit (USD mn)



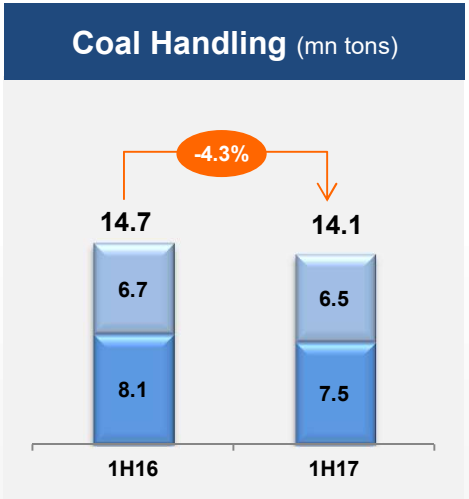
Operating Profit (USD mn)



Net Profit (USD mn)



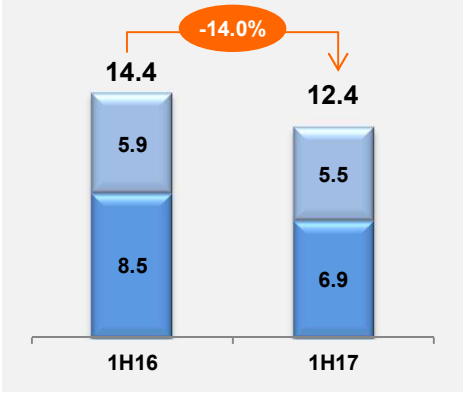
Coal Handling (mn tons)



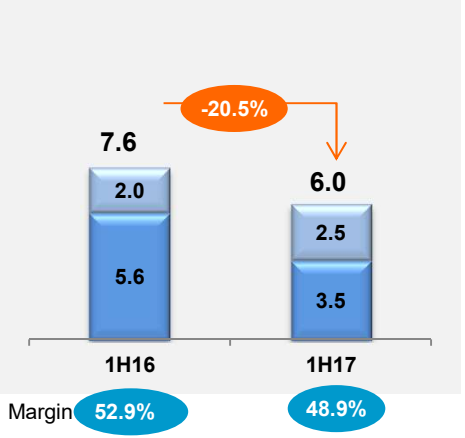
Tripatra's Financial Highlights (2)

Sea Bridge Shipping's Operation

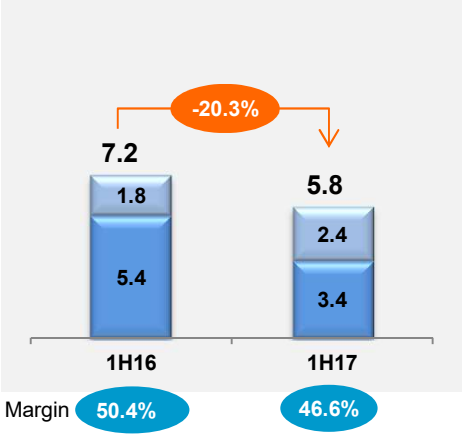
Revenues (USD mn)



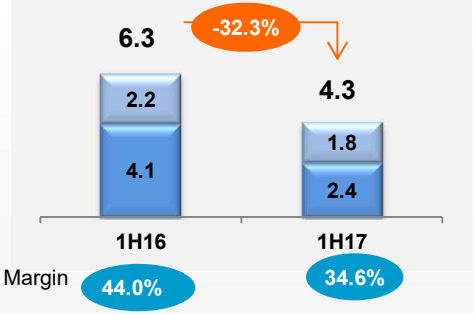
Gross Profit (USD mn)



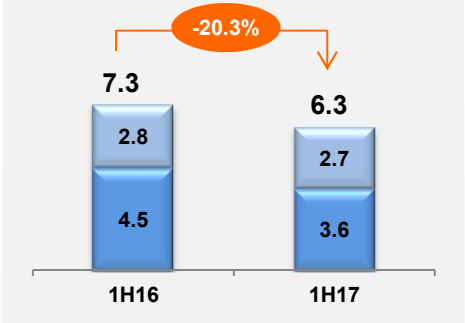
Operating Profit (USD mn)



Net Profit (USD mn)

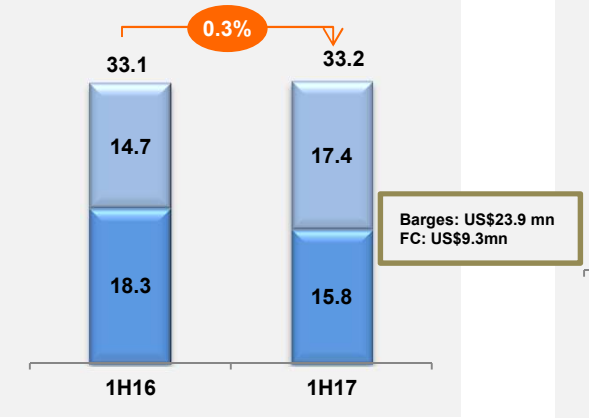


Coal Handle (mn tons)



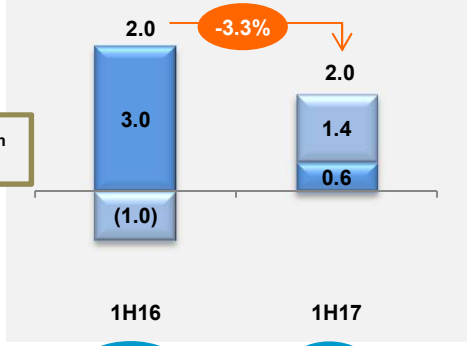
MBSS' Financial Highlights (1)

Revenues (USD mn)



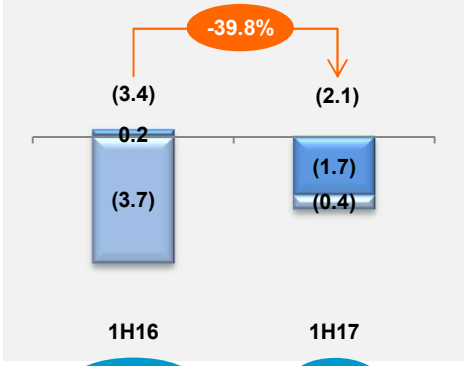
Barges: US$23.9 mn
FC: US$9.3mn

Gross Profit (USD mn)



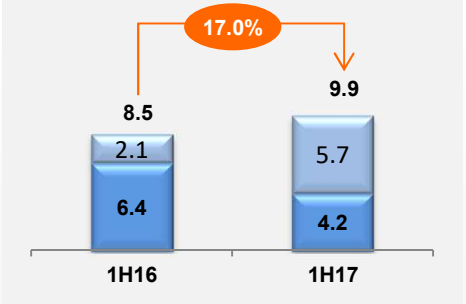
Margin 6.2% 5.9%

Operating Profit (USD mn)



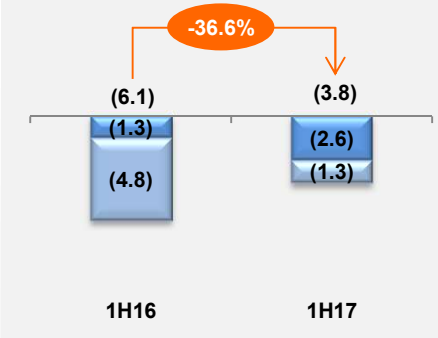
Margin -10.4% -6.2%

EBITDA (USD mn)



Margin 25.7% 30.0%

Net Profit/Loss* (USD mn)

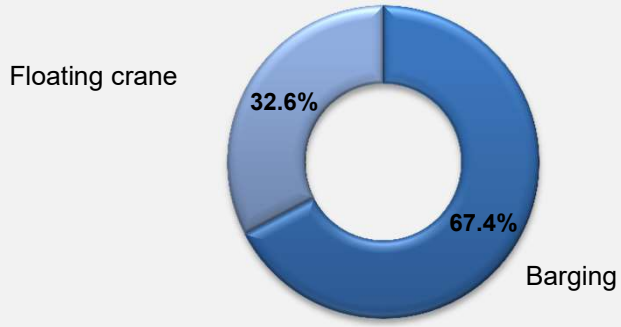


Margin -18.3% -11.6%

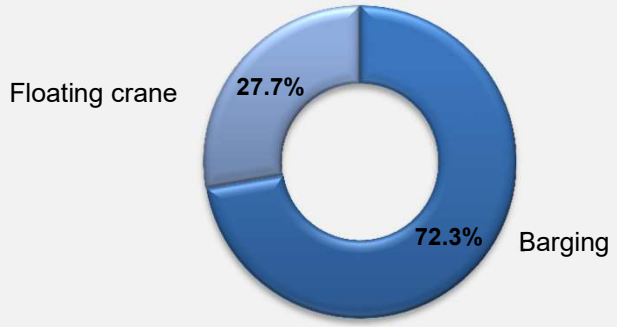
** Net income/Loss attributable to owners of the company*

MBSS' Financial Highlights (2)

Revenues Breakdown

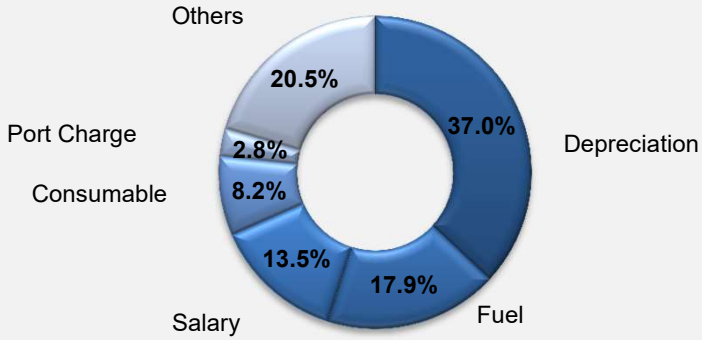


1H16: USD33.1 mn

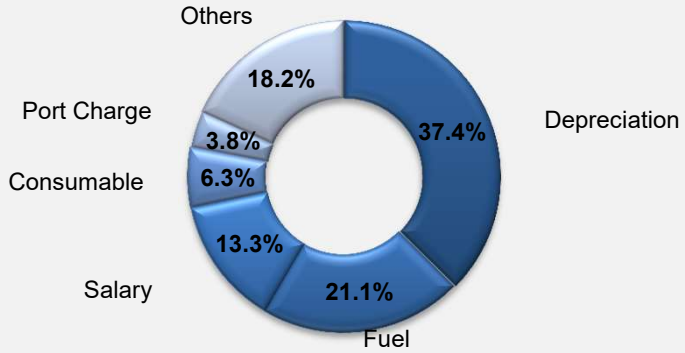


1H17: USD33.2 mn

Cost Structure



1H16: USD31.0 mn



1H17: USD31.2 mn

MBSS' Financial Highlights (3)

Cash Balance & Debt (USD mn)

As of Jun 30, 2017



MBSS' Backlog in 1H2017

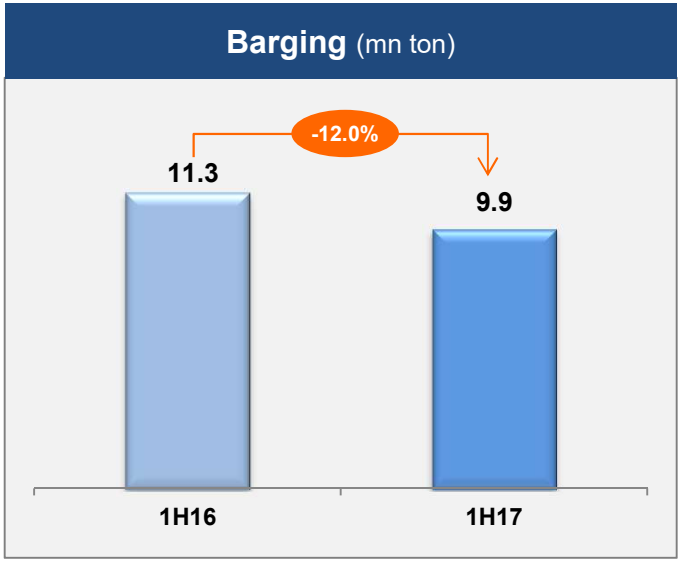
USD mn

Clients	Remaining Contract Value	New Contract/ Adjustment Value in 2017	Revenue Recognition	Remaining Contract Value
	Per 31 Dec 2016		Period ended 30 Jun 2017	Per 30 Jun 2017
Barging	27.1	25.5	23.9	28.7
Floating Crane	49.4	-1.9	9.3	38.2
Total	**76.5**	**23.6**	**33.2**	**66.9**

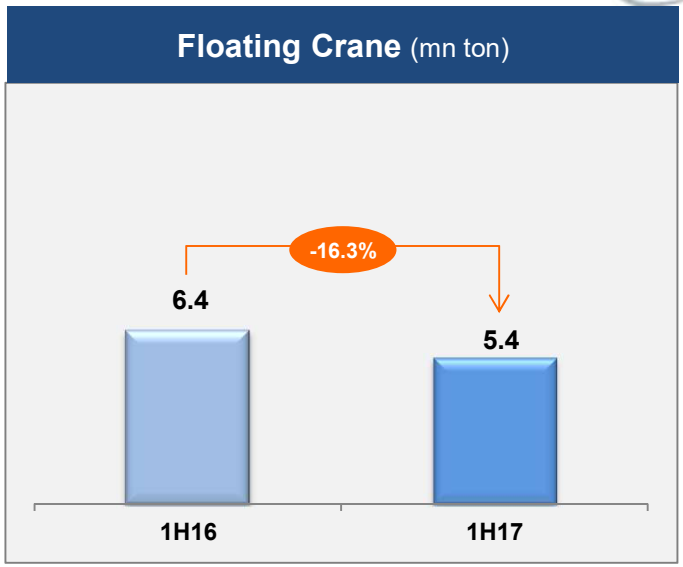
** Excludes revenue from time charter*

MBSS' Operating Highlights

Barging (mn ton)



Floating Crane (mn ton)

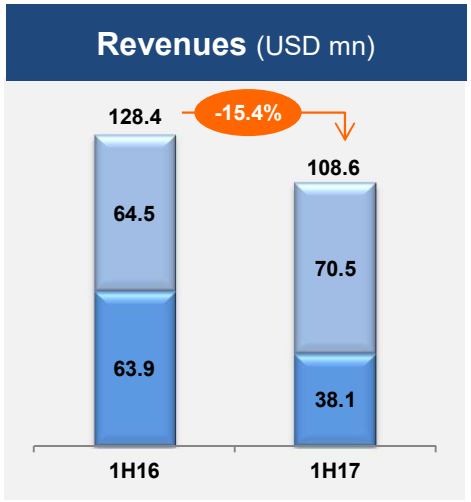


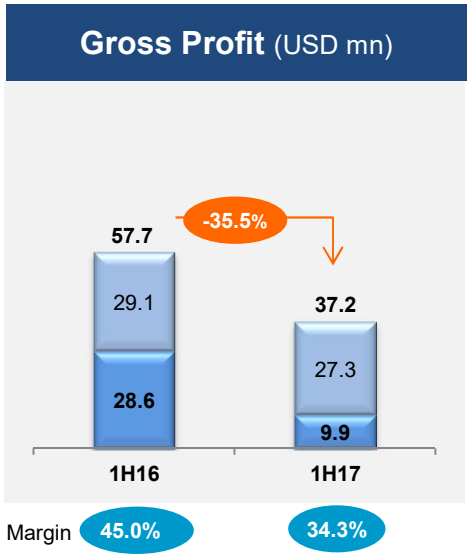
Clients	1H16	1H17
ADRO	2.5	1.7
Kideco	5.4	4.6
BCS	0.9	0.3
MMS	0.6	0.9
KPC	0.1	0.0
Baramulti	0.1	0.0
Others	1.7	2.3
Total Volume*	**11.3**	**9.9**
Revenue (USD mn)	**22.3**	**24.0**
Revenue/ton	**2.0**	**2.4**

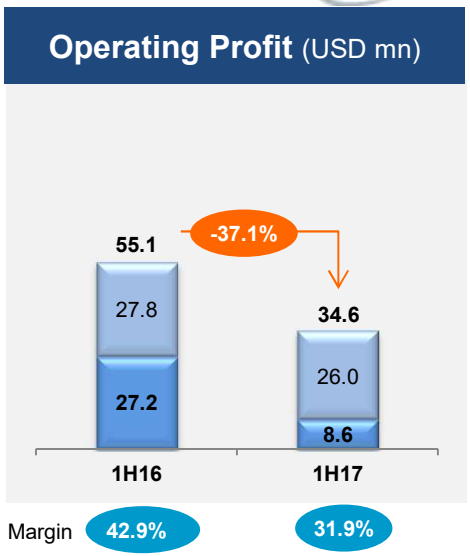
* *Includes time charter*

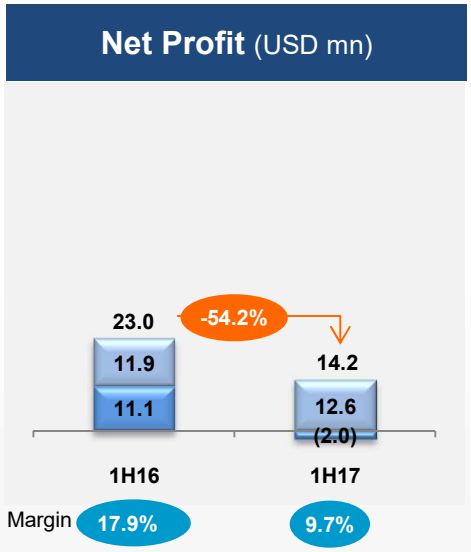
Clients	1H16	1H17
KJA	2.5	2.1
BRAU	2.7	0.5
BCS	1.0	1.6
Others	0.3	1.2
Total Volume	**6.4**	**5.4**
Revenue (USD mn)	**10.8**	**9.2**
Revenue/ton	**1.7**	**1.7**

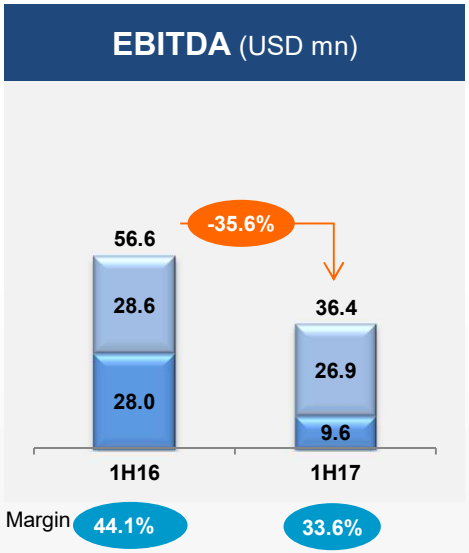
Cirebon Electric Power's Financial Highlights











THANK YOU

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